



**2024**  
...  
**SOLD**  
PROJECTS



**REDWOODS**  
**DOWLING KERR**

PART OF THE  **ALTIVUS** GROUP



## WELCOME TO REDWOODS DOWLING KERR

For many of our clients in the childcare & education sector, 2024 has already proved a successful year.

Through our industry leading Corporate Sales Process, we have completed a number of childcare business sales across the UK this year.

Redwoods Dowling Kerr (RDK) is the UK's leading business broker for the childcare & education sector. With a reputation built over many years for expertise, professionalism, and exceptional customer service, our specialist childcare team are established as the preferred advisers for business sales within the childcare industry.

Whether you are a business owner considering the sale of your business, or looking to grow your business through acquisition and seeking new opportunities within the sector, you'll find our highly experienced team of brokers are well-versed in handling multi-site, high value transactions and committed to ensuring the sales process runs smoothly.

Across the following pages we have highlighted a number of our recent sales. We hope this gives you a flavour of the type of projects we handle. We would be delighted to discuss how RDK can support your requirements.



# SOLD

## PROJECT LUX



**Phoenix Park Nursery Limited**

**Group of 2 Children's Day Nurseries in Nottinghamshire**

Combined capacity for 201 children  
Rated 'Good' by Ofsted  
Turnover of £1.9m for y/e 2024  
Under offer within 2 weeks  
Sold at full asking price

**COMPLETION: February 2024**



### From Phoenix Park Nursery Limited:

*"We'd like to thank Redwoods for their role in bringing this next step for Phoenix Park Nursery Group to life. They were pivotal in helping us find the right people to take forward this project that we have poured so much love and care into."*



### From the RDK Negotiator:

*"It was a pleasure to work for Darren, Louise, and their family to help secure a sale on their businesses. They worked extremely hard for nearly ten years and in this time have built two successful Day Nurseries."*

*We are confident Phoenix Park Nurseries are going to be a great addition to the ICP Educare team. RDK would like to wish Darren and Louise all the best in their future ventures."*



# SOLD

## PROJECT BLUE ELEPHANT



Little Learners Sunderland  
Limited

Children's Day Nursery  
in Durham

- Capacity for 88 children
- Substantial freehold property
- Turnover of £713k for y/e 2023
- Completed within 11 weeks

COMPLETION: **February 2024**



### From Little Learners Sunderland:

*"I was very happy. I found RDK very professional and very upfront. They kept me up to date with everything that was happening."*

*I would highly recommend RDK and would advise anyone looking to sell to use an agent. We tried to sell privately and RDK took all that hard work away."*



### From the RDK Negotiator:

*"I am delighted to have assisted our client with the sale of Little Learners. I understand that it was a difficult decision for them to make, but ultimately, they felt it was necessary to sell to enjoy some well-deserved quality time together. They were confident that Kids Planet would take over the business and continue the excellent work they had started, providing care and support to the current staff, children, and parents."*



# SOLD

## PROJECT NORTH



St Nicholas Day Nursery

Children's Day Nursery  
in Lincoln

Capacity for 101 children  
Rated 'Good' by Ofsted  
Turnover of £984k for y/e 2023  
Under offer within 2 months of launch

COMPLETION: **February 2024**







# SOLD

## PROJECT THORN



### Group of 6 Children's Day Nurseries

Combined capacity for 346 children  
2 settings inspected to date - both rated 'Good' by Ofsted  
Turnover of £1.8m for y/e 2023  
Under offer within 3 months of launch

COMPLETION: **March 2024**





### From the RDK Negotiator:

*"We would like to wish Ashbourne Day Nurseries all the best with the new acquisitions.*

*We are confident the new settings will continue to go from strength to strength.*

*It has been a pleasure to work with Harp Nurseries and wish them all the best with their future plans."*



## WHY REDWOODS DOWLING KERR?

Redwoods Dowling Kerr, part of the Altius Group, ranked Top 10 in the UK for M&A by Experian in 2023.



Current rank	Previous rank		Volume
4	⇅ 1	BDO	98
5	⇅ 5	AZETS	89
6	⇅ 9	PWC	68
7	⇅ 8	KPMG	60
8	⇅ 12	ALTIUS GROUP	50
9	⇅ 17	BENCHMARK INTERNATIONAL	47
10	⇅ 6	HAZLEWOODS	43
11	⇅ 16	MAZARS	42
12	⇅ 11	PKF	52
13	⇅ 7	EY	37
14	⇅ 15	NUMIS SECURITIES	37

## WHY REDWOODS DOWLING KERR?

With 40+ years experience in the childcare & education sector, Redwoods Dowling Kerr is part of the leading UK business broker, Altius Group.



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## PROJECT MAJESTIC



**Charlton Nursery Limited**

### Group of 2 Day Nurseries in Bristol

- Combined capacity for 179 children
- Rated 'Good' by Ofsted
- Turnover of £2.4m for y/e 2023
- Under offer within 3 weeks of launch

COMPLETION: **January 2024**



### From Charlton Nursery Limited:

*"We know that we are leaving the Company in excellent hands and look forward to seeing what the future holds for Charlton. Many thanks to all those involved in helping Charlton take this next step in its development."*

### From the RDK Negotiator:

*"It has been a pleasure to work for the family on the sale of their business. I am confident Charlton Nursery will be a great addition to Bright Stars and I wish them all the best for the future."*



# SOLD

## PROJECT ENZO



Fledglings Limited

### Group of 4 Children's Day Nurseries in Manchester

Combined capacity for 368 children  
3 settings rated 'Outstanding' by Ofsted  
Turnover of £3.4m for y/e 2022  
Completed within 14 weeks

COMPLETION: **January 2024**





### From Fledglings Limited:

*“The acquisition process was faultless. It was conducted with the utmost sensitivity and professionalism. The target completion date, which we earmarked from the outset, was met and that is something of an achievement! Finally, may I wish all those associated with Fledglings and Kids Planet every success for the future.”*



### From the RDK Negotiator:

*“I am so pleased to have assisted our client with the sale. After 36 years it was a hard decision for him to sell but he felt the time was right for him.*

*We ran a highly confidential sale process to a limited pool of buyers to ensure confidentiality was maintained throughout.*

*The sale completed in less than 14 weeks and continues to show the demand for high-quality groups in the sector.”*



# SOLD

## PROJECT ALICE



College Town Montessori

Children's Day Nursery  
in Berkshire

- 2 freehold properties
- Rated 'Outstanding' by Ofsted
- Turnover of £928k for y/e 2022
- Under offer within 21 days from launch

COMPLETION: **February 2024**



### From Grandir UK:

*“Mike and Louise have successfully crafted a stellar reputation providing childcare solutions to families in the local area. They have confidently left the nurseries in Grandir UK’s capable hands to continue to provide high-quality childcare where children will enjoy an enriched and unique range of education programmes.”*

*Thank you to Redwoods Dowling Kerr, who approached us with the opportunity and helped all parties throughout.”*

### From the RDK Negotiator:

*“It was a pleasure to have assisted Mike and the team at Grandir UK on the sale of College Town Montessori. I wish the new owners the best of luck with their latest acquisition and I look forward to continuing to assist them with their growth plans.”*



# SOLD

## PROJECT MILAN



**Longwood School & Nursery Limited**

**Group of 2 Childcare Settings in Bushey**

Capacity for over 120 children in the preparatory school & 120 in the nursery  
Rated 'Good' by Ofsted  
Turnover of £2.25m for y/e 2023  
Completed within 12 weeks

**COMPLETION: January 2024**



### From Longwood School & Nursery Ltd:

*"We found Sarah and the team at Redwoods Dowling Kerr to be professional, helpful and personable throughout the sale process; always available on the phone to advise."*

*We thoroughly recommend their service to anyone considering selling their business."*



### From the RDK Negotiator:

*"It was our client's desire to retire and spend more time with family that led him to Redwoods Dowling Kerr. To help him achieve this has been great."*

*We would like to wish the purchaser all the best and we are confident the business will continue to grow for many more years to come."*



## WHY REDWOODS DOWLING KERR?

Our bespoke Corporate Sales Process.

We recognise that the sale of your business is one of the most important transactions you ever undertake.

With our market expertise and unique personal focus you can be assured of a fully bespoke and confidential approach.

We have a deep understanding of the process involved in selling and buying childcare businesses and our reach extends globally.



### Stage One

Preparation & Information Gathering



### Stage Two

Sector Research



### Stage Three

Sales Collateral



### Stage Four

Buyer Profiling



### Stage Five

Confidentiality & Acquirer Assessment



### Stage Six

Due Diligence & Negotiation



### Stage Seven

Completion



**TO SELL 01772 540 851**  
**RDKprojects2@redwoodsdk.com**

**TO BUY 01772 540 852**  
**RDKprojects1@redwoodsdk.com**

*Social Media*

Redwoods Dowling Kerr   
@RedwoodsDK 

[www.redwoodsdk.com](http://www.redwoodsdk.com)

*Redwoods Dowling Kerr  
is part of Altius Group Ltd.*

*Eaves Brook House  
Navigation Way  
Preston, PR2 2YP*



*Ecologi*

