



MEDICAL SECTOR OPPORTUNITIES

April 2024

 **REDWOODS
DOWLING KERR**

PART OF THE  **ALTIUS** GROUP

Welcome to RDK Medical

With specialist expertise in the sale of medical businesses operating in the private pay UK healthcare market, RDK Medical offers industry leading brokerage services to medical business owners throughout the UK who are looking to exit their business or wanting to scale up through expansion.

Through our strength within this sector we have developed a wider knowledge of associated businesses and suppliers - from manufacturers of medical equipment through to specialist transportation services.

Take a look through our portfolio which highlights a few examples of the interesting businesses we currently have on offer.





01.

Wholesaler, Health & Beauty instruments

Relocatable



Exciting opportunity to purchase a group of companies within the health, beauty and medical wholesale space. Selling to wholesale businesses and pharmacies nationally and internationally.

Great potential to add additional lines and products. Relocatable.

Turnover Y/E July 2021 **£314,972** with a reconstituted net report of **£91,420** for the same period.

Leasehold

Ref. 50251

Asking Price

£595,000

02. Medical Supplies

Midlands

Freehold

Ref. 46721

T/O £390k for y/e 31st March 2023. | Specialises in the distribution of medical training equipment | Sole distribution in the UK with client base including the NHS and private sector. | Majority of business driven through website - huge opportunity to grow.

Asking Price

Turnover: £390,746

£480,000

03. Project Sullivan: Medical Supplies Manufacturer & Distributor

Relocatable

Leasehold

Ref. 50011

Turnover of £506k for year end 2022 with Adjusted EBITDA in excess of £257k. | The business markets and sells neonatal products for both the international and domestic markets. | Portfolio includes own-brand products, sub-contract manufactured. | Over 150 active clients across the UK and internationally. | Domestic Clients include c.100 NHS Trusts. | The business has overcome necessary barriers to entry through research and development and medical device approvals. | Growth market.

Asking Price

Turnover: £506,403

£1,600,000

04. Manufacturer of Tattoo Practice Skin

Relocatable

Leasehold

Ref. 50370

Turnover £675k With Adjusted EBITDA £130k Y/E 2023. | Highly regarded, profitable manufacturer of professional grade, realistic tattoo practice skin. | Market leading products sold throughout the world. | Bespoke inhouse formula. | Excellent reputation within the sector for high quality products and reliability. | Majority of income generated by repeat business and word of mouth. | Genuine growth for new owner.

Asking Price

Turnover: £675,000

£750,000

05. Medical Equipment Manufacturer

North West

Leasehold

Ref. 50683

Highly respected Medical Equipment Manufacturing Company. | Turnover £278,941 per annum (y/e 30.06.23) generating a strong EBITDA of £143,722. | Truly enviable reputation, loyal customer base, terrific potential for future development. | Supplying the NHS, private hospitals, UK and Export markets. | UK and European Copyright in place | Viewing highly recommended to avoid disappointment.

Asking Price

Turnover: £278,941

Price on Application



06.

Specialist Protective Clothing & Shielding

North



The company boasts the title of Britain's biggest outlet for the public. It distributes a niche product line range. It has a global distribution network with sales to over 40 countries.

The business recently launched Leblok Shopify & Leblok Amazon. Available as two separate companies or combined. Terrific potential to grow. Retirement sale.

Annual turnover of **£383,000**.

Freehold

Ref. 48115

Recently Reduced

Asking Price

£535,000



07.
Online Training for Mental Health Professionals
UK & Worldwide

The business was established in 2019. It offers live Webinars and on-demand training for health professionals. Content is created and led by industry leading speakers. CPD / CE accredited courses. Client UK and worldwide.

A profitable business with great growth potential.

Turnover for year end 2023 was **£234,406**.

Leasehold

Ref. 50311

Asking Price

Bids Invited

08. Specialist Personalised Care Training Consultancy

UK

Re-Locatable

Ref. 50642

Asking Price

Established 7 years with an excellent reputation. | Turnover for year end 2022 of £414,572 with an adjusted net profit of £376,000. | Personal Care Institute Accredited. | Training and long term support to ICSs, ICBs, Training Hubs, PCNs, GP Practices and NHS. | Fully relocatable.

Turnover: £414,572

Bids Invited

09. Project Almond: Case Management Provider

North West

Leasehold

Ref. 50545

Asking Price

Turnover of £239k for year-end 2022 with Adjusted EBITDA in excess of £31k. | The business offers brain injury case management supporting rehabilitation and assisting in litigation. | Office based in the North West however, the business manages cases across England and Wales. | Staff are trained to care for clients with learning disabilities and complex mental health needs. | Operating for over 10 years the company has developed close relationships with solicitors and the care sector.

Turnover: £239,000

Price on Application

10. Premium Eyewear Designer & Manufacturer

UK

Leasehold

Ref. 50065

Asking Price

Brand established in the late 1970's early 80's in Sweden. | Run under the current ownership since 2007. | Loyal customer base throughout the UK and overseas. | Genuine growth potential for any new owner. | Operating from a purpose built factory in Milton Keynes. | Blue Chip retail outlets.

Turnover: £314,221

£550,000

11. Project Beethoven: Specialist Transportation & Domiciliary Care Agency

London

Leasehold

Ref. 49959

Asking Price

Specialist Transportation & Domiciliary Care Agency operating in London | Good CQC Rating. | Turnover of £3.57m (period ending 31.12.22) annualised to achieve a turnover of £4,760,516 and an EBITDA of £930,657. | Specialises in providing transportation services to support individuals with Special Education Need or Disability (SEND), alongside high-quality Domiciliary Care services. | Registered licences in place to tender for further work throughout England.

Turnover: £3,570,000

Bids Invited

12. Project Sycamore: Non-emergency Patient Transportation

UK

Freehold/Leasehold

Ref. 50215

The Business Provides CQC registered non-emergency patient transport throughout the UK. | The business is well established and has relationships with local health care providers. | All employees are highly trained across a variety of areas, including safeguarding and emergency CPR. | Opportunity for growth within the current operational area and further afield, due to increasing demand from all service users.

Asking Price

Turnover: £1,170,000

Bids Invited

13. Project Samuel: Rehabilitation Case Management

Yorkshire

Re-Locatable

Ref. 49123

Recognised as a national organisation that provides care to clients in England and Wales. | The company has driven several pioneering treatments and training methods within the specialist field it operates and provides an encompassing range of services. | Annual Turnover for Y.E 2022 £1,400,000 with an EBITDA of £335,000. | All staff trained to a Gold Standard.

Asking Price

Turnover: £1,400,000

Price on Application

14. Private Medical Centre

Essex

Freehold

Ref. 50419

Purpose-built Private Medical Clinic with state of the art facilities. | Annual Turnover for Y.E 2022 £34,515. | Run by the current owners along with self employed practitioners. | Excellent Essex location with ample parking close by. | Genuine growth potential for any new operator to grow the business.

Asking Price

Turnover: £34,515

Bids Invited

15. Project Sparkle: Dental Appliance Provider

Greater Manchester

Freehold

Ref. 50144

Annual Turnover for Y.E 2022 of £782,000 with an impressive EBITDA of £152,000. | Manages the design and manufacture of dental appliances for private dental clinics in the local area. | Design is aided by CAD CAM technology with manufacturing conducted on site through 3D printing amongst other means. | Strong second tier management structure comprising of Ceramists and CAD CAM Managers who oversee a team of technicians.

Asking Price

Turnover: £782,000

Bids Invited



16.

Specialist Physiotherapy Services

London

Modern Physiotherapy service with state of the art facilities to manage a wide variety of musculoskeletal conditions. Modern interiors presented in excellent condition.

Opened in 2014 by current owners. Run completely under management with self employed practitioners. The business boasts excellent London location and limited competition. Trading at c. 50% capacity. Ideal opportunity for hands-on physiotherapist to maximise profits.

Annual turnover for year end 2021 of **£299,833** with an EBITDA of **£53,041**.

Leasehold



Ref. 49437

Asking Price

Bids Invited

Call us
01772 418 489

medical@redwoodsdk.com

Social media:
@RedwoodsDK 
Redwoods Dowling Kerr 

www.redwoodsdk.com

*Redwoods Dowling Kerr
is part of the Altius Group*

Eaves Brook House
Navigation Way
PR2 2YP Preston

